

Choate Construction  
and Development Company

Report Type	Shortly After Closing
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<b>100.0%</b>	<b>Recommendation Rate</b>
10 of 10 customers would recommend this company to a friend or family member. Nationally, an estimated 60% of customers would recommend their builder to a friend or family member.	

<b>40.0%</b>	<b>Easier Than Expected Rate</b>
4 of 10 of your previous customers indicated the overall experience was easier than expected.	

<b>91.7%</b>	<b>Response Rate</b>
11 of 12 of previous customers responded to the GuildQuality survey.	

THE FOLLOWING RECENT CUSTOMER COMMENTS WERE SELECTED FOR INCLUSION IN THIS REPORT:

Everything was great. They pay attention to detail.  
-- Chris and Renee Brown (General Comment)



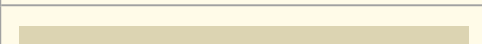
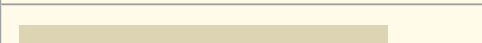
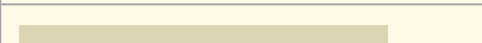
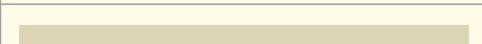
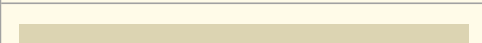
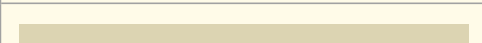
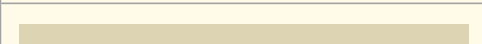
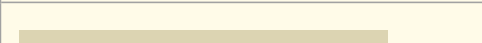

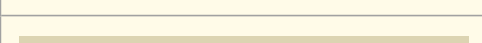
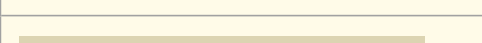
I think he constructs a great quality home. We had a great experience. If I had to say one thing it would be that I wish we had known more things in the original budget.  
-- Garret & Carol Smith (General Comment)

Everything was good.  
-- Brian & Kristina Rand (General Comment)

Working with Jeff was great. We didn't have any problems, he was very personable.  
-- John & Denise McMillan (General Comment)

They were a pleasure to work with and we are completely satisfied.  
-- Pat & Mary Buzolits (General Comment)

EMAIL THIS CUSTOMER REPORT TO SOMEONE

Percentage of customers indicating they were satisfied or extremely satisfied		
Expertise		90.9%
Professional & Organized		81.8%
Innovation		100%
Schedule		81.8%
Budget Post-Con		81.8%
Construction Quality		100%
Communication		100%
Problem Resolution		100%
Clean & Safe		100%
Employees & Subcontractors		81.8%
Value		100%
Trust Builder		100%
Punchlist		90%